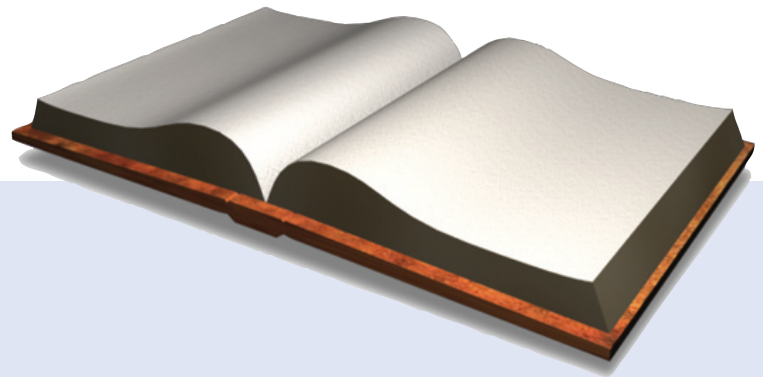


# Real Estate Principles

## 2009 / 2010 Course Schedule

October, November, December 2009 and  
January, February 2010

- Live instruction every Wednesday from 6:30 PM - 10:00 PM
- 13 total lessons plus final exam
- 2-1/2 hour final exam by appointment
- Department of Real Estate approved
- Equivalent to a 3-unit college course in Real Estate Principles
- \$295 Enrollment fee  
(includes textbook by  
Walter Huber, *California  
Real Estate Principles,  
12th Edition*)



| Date     | Chapter | Topic  |
|----------|---------|--|
| 10/28/09 | 1 & 2   | Introduction to Real Estate, Estates, Transfers & Titles |
| 11/04/09 | 3       | Encumbrances   |
| 11/11/09 | 4       | Agency & Its Responsibilities                            |
| 11/18/09 | 5       | Contracts  |
| 12/09/09 | 6       | Landlords & Tenants                                      |
| 12/16/09 | 7       | Escrow & Title Insurance                                 |
| 01/06/10 | 8       | Real Estate Finance                                      |
| 01/13/10 | 9       | Financial Institutions                                   |
| 01/20/10 | 10 & 11 | Appraisal Basics & Appraisal Methods                     |
| 01/27/10 | 12      | Subdivisions & Governmental Control                      |
| 02/10/10 | 13      | Taxation on Real Estate                                  |
| 02/17/10 | 14      | Licensing, Education & Associations                      |
| 02/24/10 | 15      | Real Estate Math   |